

# Versapay: The Leader in Collaborative Accounts Receivable

The Versapay Collaborative AR Network is the first AR automation solution that empowers the genius of teams by bridging the gap between suppliers and buyers through a shared, digital experience.



## Our mission

To create a network that connects millions of companies and makes billing and payment easy for buyers and sellers.

## Our vision

To transform the way companies everywhere do business together by accelerating next generation digital payments.

## Collaborative AR meets the leading B2B Payment Network

Versapay combines an industry-leading Collaborative AR automation platform and B2B Payment Network to transform AR departments.

- 🏠 **Collaborative AR**  
Automate accounts receivable tasks and collaborate with customers over the cloud.
- ☁️ **Cash Application**  
Automatically match and apply any payment from any channel with AI.
- 📺 **ERP Payments**  
Accept payments from any sales channel within your ERP.
- ⚙️ **Payment Network**  
Transact with over a million businesses on the network designed for B2B commerce.

## The power of the Versapay Network

We're building the largest, most efficient B2B payment network to power global finance.

**8K+**  
customers

**1M+**  
buyers and sellers

**\$40B**  
invoices delivered annually

**\$60B**  
processed annually

“In its quest to rid companies of paper checks, Toronto-based Versapay has developed one of the first collaborative accounts receivable platforms, combining advanced invoicing, automation and payments technology to deliver improvements and efficiencies for its business clients.”

# We close the gap between AR teams and customers

Versapay's Collaborative AR network connects AR teams with their customers over the cloud to drive efficiency, accelerate cash flow, and dramatically improve the customer experience.

This unique approach fosters collaboration and transparency, eliminating many of the problems that slow down payments and drive inefficiency, while empowering customers with self-service.

## Automate or eliminate almost all routine AR tasks



Invoicing



Payment processing



Collections



Posting and reconciliation



## We deliver exceptional results for clients

**50%**

reduction in manual work

**80%+**

customer adoption rate

**25%**

increase in payment speed

**30%**

decrease in past-due invoices

**95%**

satisfaction rate



“After deploying Versapay, our customers are really happy that they have a handle on everything and can have more meaningful, natural interactions with us.”

Ashok Vantipalli, CTO and CIO, TireHub



“Tenants are very excited about this platform because they all want less pain, much better tracking, and another way to communicate with us.”

David Buell, CAO, Kite Realty



“We have had positive feedback from our customers. They’ve all gone into Versapay by themselves and done the transaction.”

Ellen Chammas, Manager, Credit & Accounts Receivable, Sharp Corporation

# We keep great company

Serving customers in a wide variety of industries

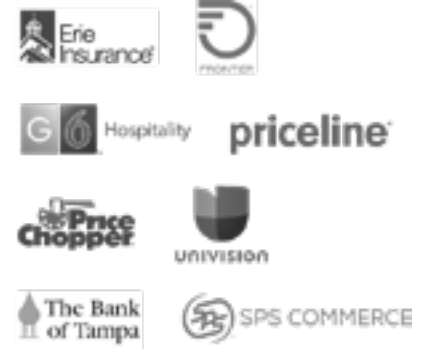
## Construction



## Manufacturing



## And many, many more



## Commercial Real Estate



## Professional Services



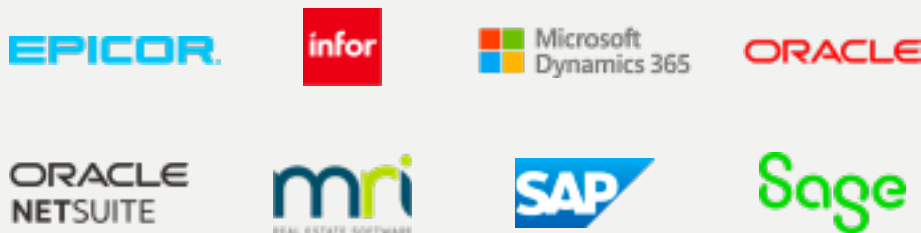
## Distribution



## Technology



## Powerful integrations with leading ERP systems



## Strategic partnerships that drive results

“Our collaboration with Versapay will enable us to offer a fully automated acceptance experience and further support our supplier network while helping to improve the B2B payments process.”

Colleen Taylor, President, Global Merchant Services – U.S., American Express





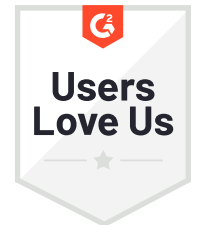
## Achieving more together with our VersaPartners



## We leave our mark

Recognized as a market leader by analysts and clients alike.

- Gartner Magic Quadrant 2022
- Forrester Tech Tide Report 2022
- Oracle NetSuite SuiteCloud Partner of the Year 2021
- CIO Review: Most Promising NetSuite Solution Providers 2021
- CIO Review: Most Promising Payment And Card Solution Providers 2021
- Versapay named among Fastest Growing Companies in North America and Canada on Deloitte's 2020 Technology Fast 500 and Fast 50









## We make moves

Versapay has acquired and merged leading companies to create the strongest unified AR automation platform on the market.



“The (Dade) deal also expands the company’s enterprise and mid-market footprint while adding key talent to the growing Versapay team.”

## Living our values

-  **We obsess over our customers**  
We put their success first and create solutions they will love. We keep our promises.
-  **We find better ways**  
We are always learning and innovating. We never settle.
-  **We help each other**  
We put what's best for the team ahead of what's best for ourselves. We invest in one another.
-  **We get things done**  
We make informed decisions quickly and execute with intensity. We take smart risks.
-  **We embrace diversity**  
We value the different perspectives that come from diverse backgrounds and experiences. We are better together.
-  **We own it**  
We aim high and hold ourselves accountable. We are passionate about our mission.

## Our offices

### Canada Headquarters

Toronto, Ontario

### U.S. Headquarters

Atlanta, Georgia



## Start your AR transformation

Schedule a demo today at [versapay.com/demo](https://versapay.com/demo) or contact us at (866) 999-8729.

